

## Managing Knowledge with Semantics The "If we only knew what we know" - Syndrome

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#### **ENI**











Oil
Natural Gas
Downstream Products
Power Generation
Engineering & Construction
Petrochemicals

Eni is active in 70 countries with a staff of about 76,000 employees.

Oil & Natural Gas production: 1,74 million boe/ day

2007 Market capitalization: € 91.6 billion

2007 RESULTS

consolidated revenues: € 87.2 billion

net profit: € 10 billion





#### Semantic Processing Platform - Cogito

- 100+ customers including large corporations, government in;
  - business intelligence

- enterprise search & data extensibility

market sentiment

- customer care
- 100+ dedicated engineers focused on core semantic technology, applications, tools and services:
  - 200 man/years in the development of COGITO over the last 10 years.
- 15 years old, private & profitable
  - FY2007: \$12M, 115+ employees, 40% growth each of last 2 years
  - Offices in Connecticut, California, Florida, UK, Italy, & Germany



#### TO BE FAST, EFFECTIVE AND EFFICIENT

THE MAIN REQUIREMENT



TO SEARCH FOR INFORMATION

THE FIRST TASKS

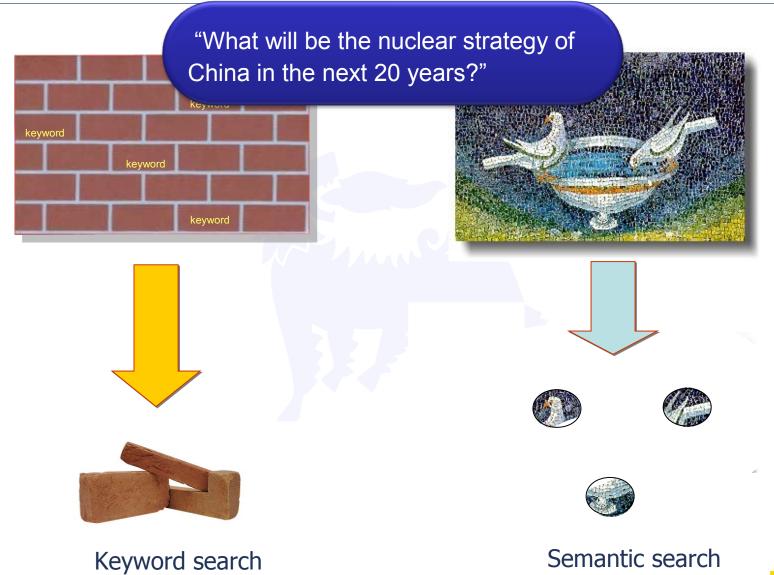


TO PROVIDE KNOWLEDGE

THE ULTIMATE IMPERATIVE



#### Semantic Search: the "mosaic" metaphore



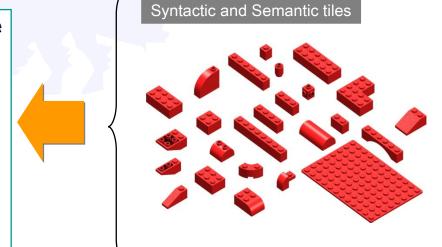
#### Semantic Search: the "mosaic" metaphore



#### Semantic processing



- main clause/subordinate clause
- subject-action-object (SAO)
- keywords headwords
- related concepts
- name of people
- name of geographical site
- name of companies
- name of technologies
- phone numbers
- plate numbers
- investment figures
- date figures
- .....



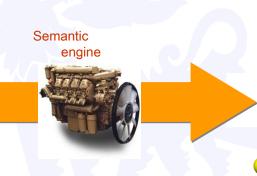


### Knowledge is connection, not collection

Standard Information retrieval

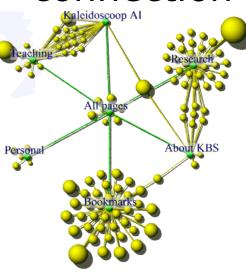
collection









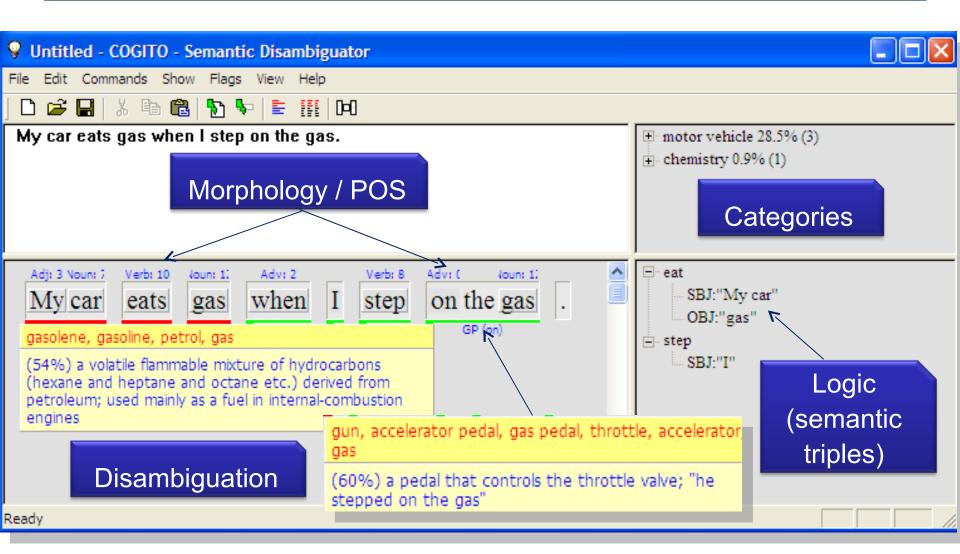


#### Technology - Semantic Methods

4 Methods	Definition	Example
Morphological Analysis	understand word forms	dog, dogs, and dog-catcher are closely related
Grammatical Analysis	understand the parts of speech	"There are 40 rows in the table" uses rows as a noun, vs. "She rows 5 times a week" uses rows as a verb
Logical Analysis	understand how words relate to other words	"Jeffrey Skilling, represented by Attorney Daniel Petrocelli, is married to Rebecca Carter". Rebecca is married to Jeffrey not Daniel.
Semantic Analysis (disambiguation)	understand the context of key words	"I used beef broth for my soup stock" uses stock in the context of food, vs. "The company keeps lots of stock on hand" uses stock in the context of inventory.

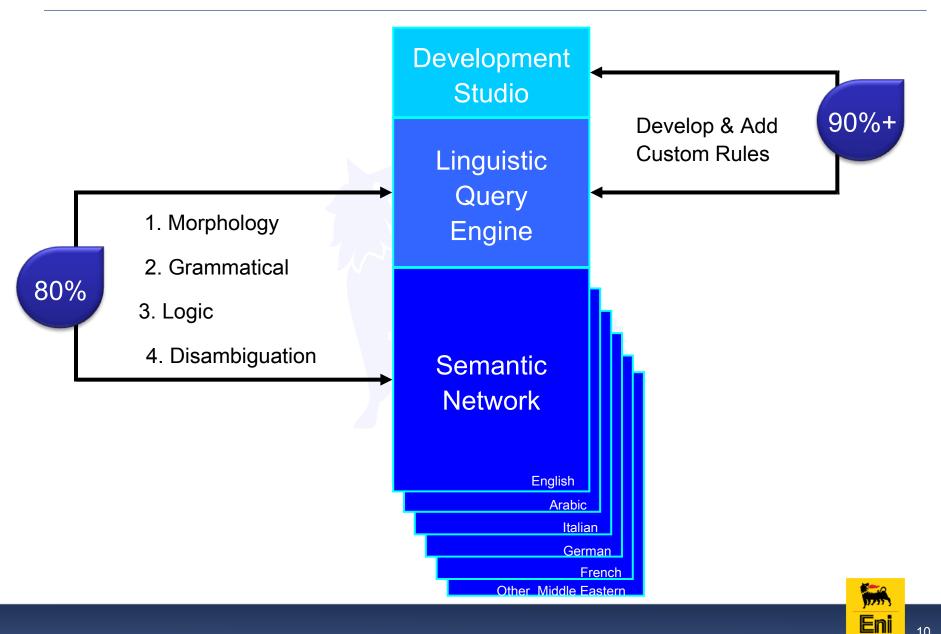


#### Technology - Semantic Methods

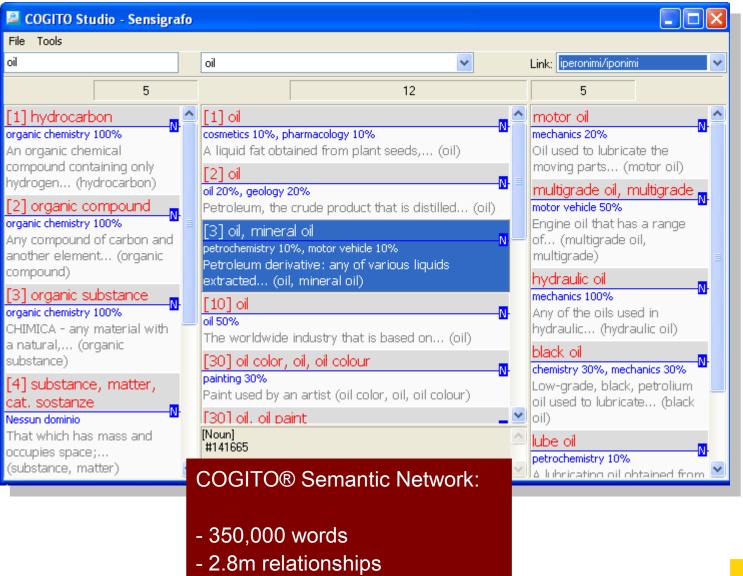




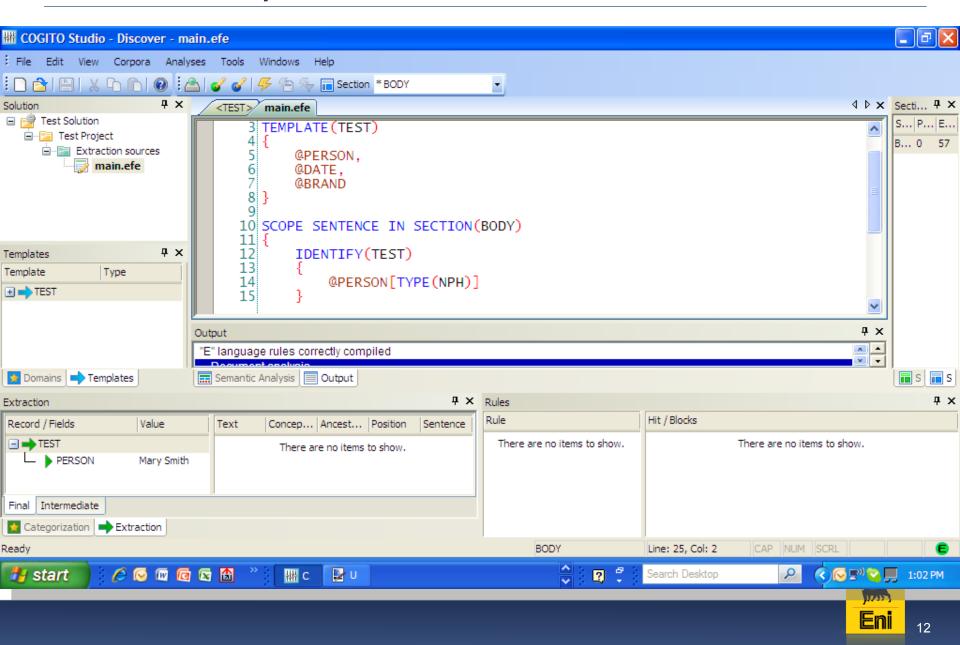
#### **Technology Stack & Precision**

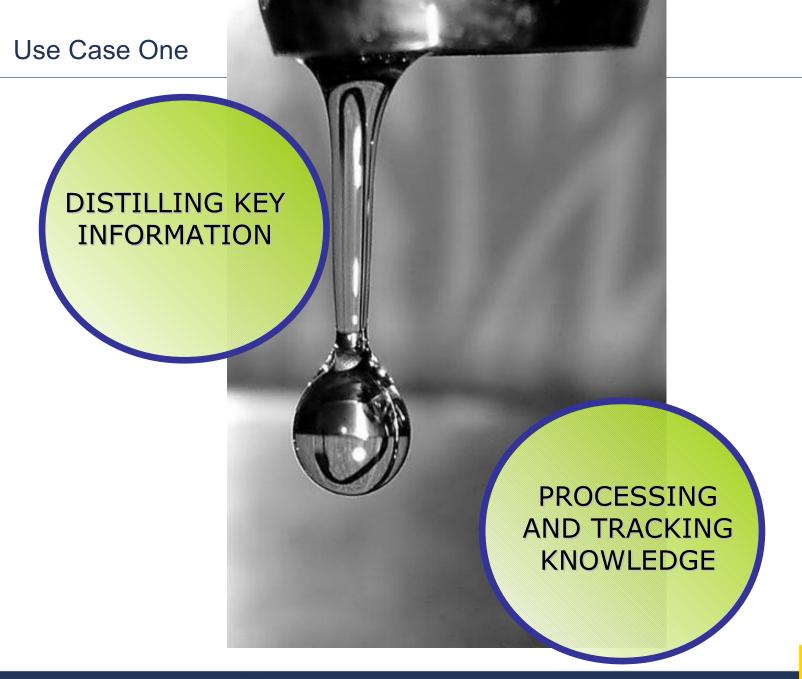


#### Technology - Semantic Network



#### **Semantic Development Environment**







Google

Question: "What will be the nuclear strategy of China in the next 20 years?"

We will semantically explore this "corpus" of 2,220,000 documents



Knowledge capture: "keyword" approach

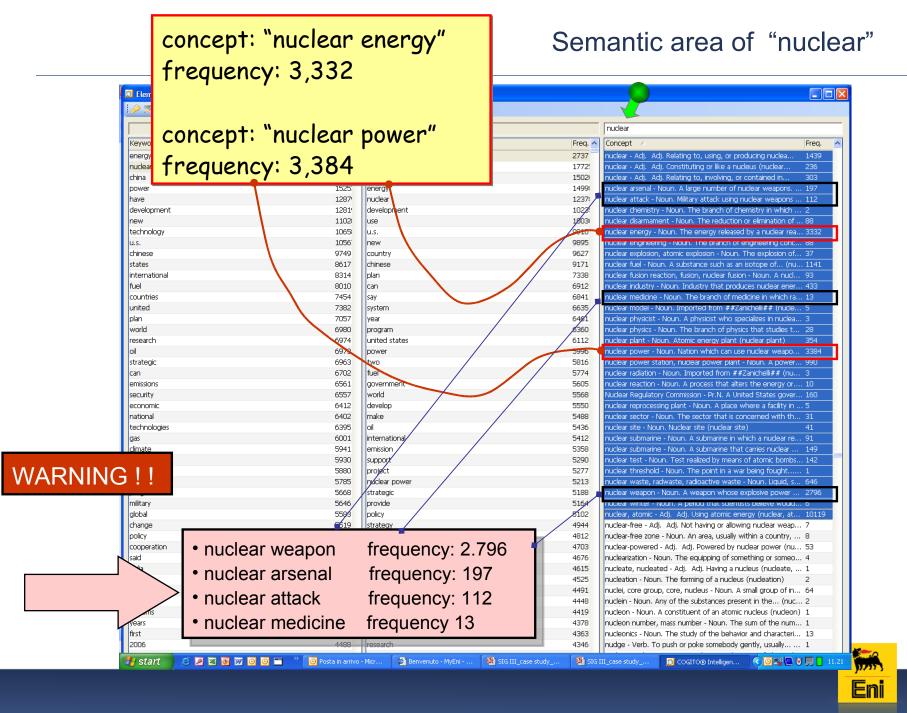
Nuclear + China



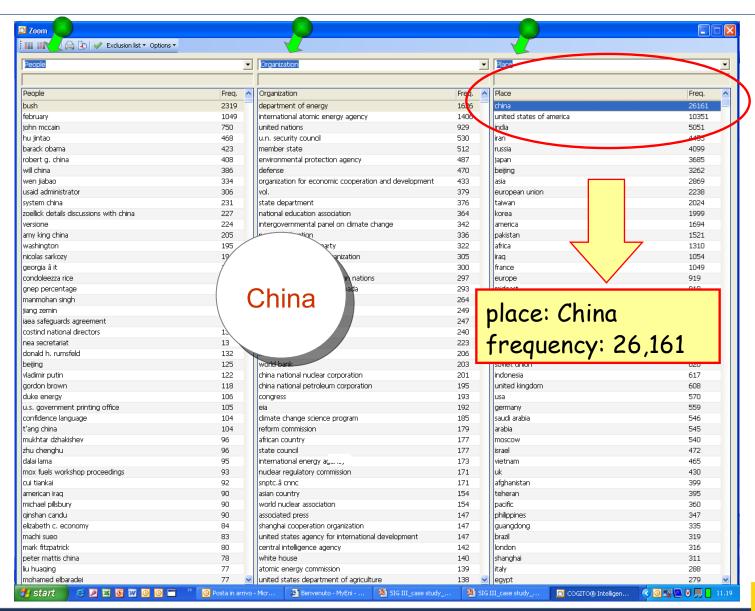






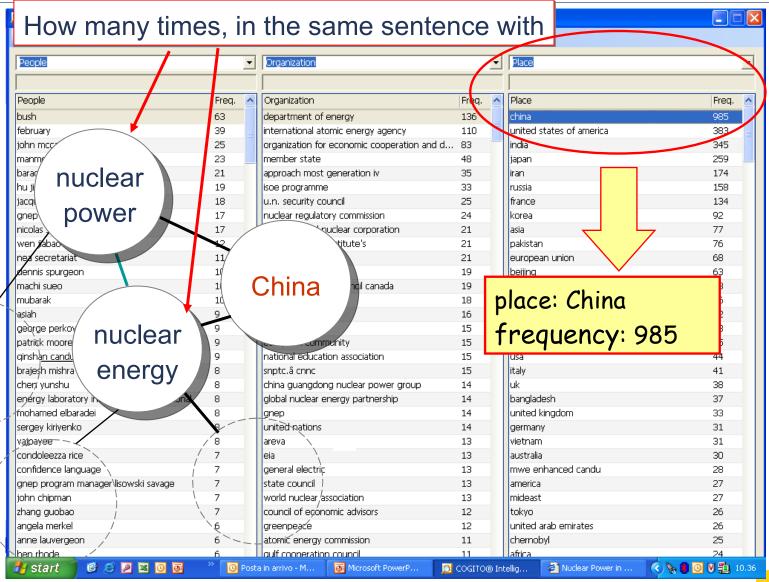




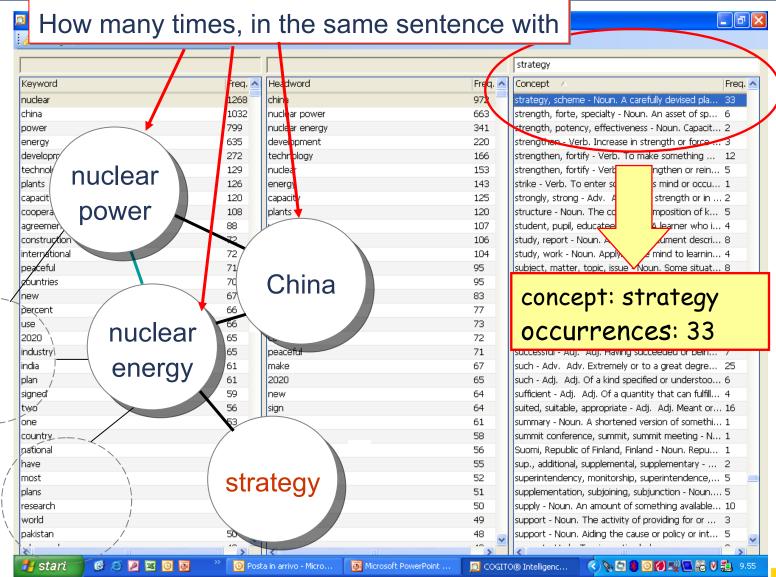








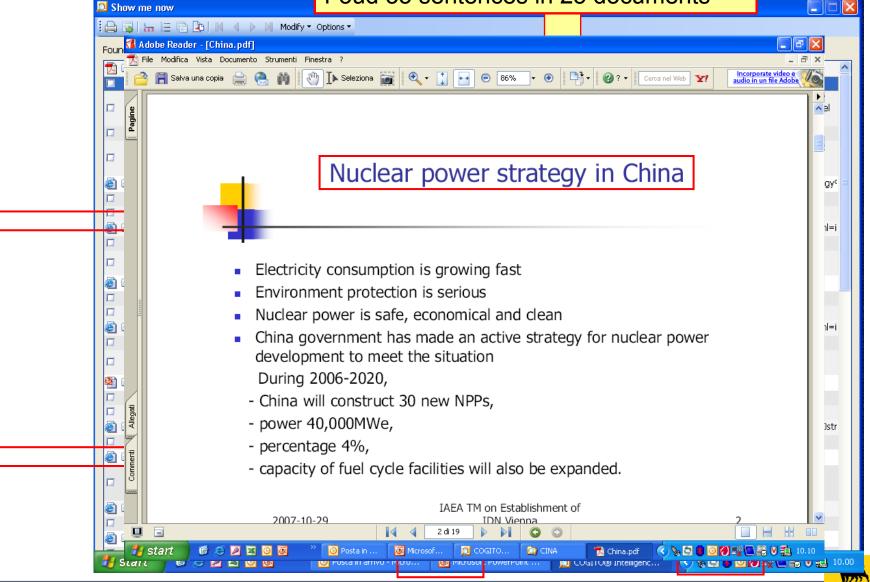






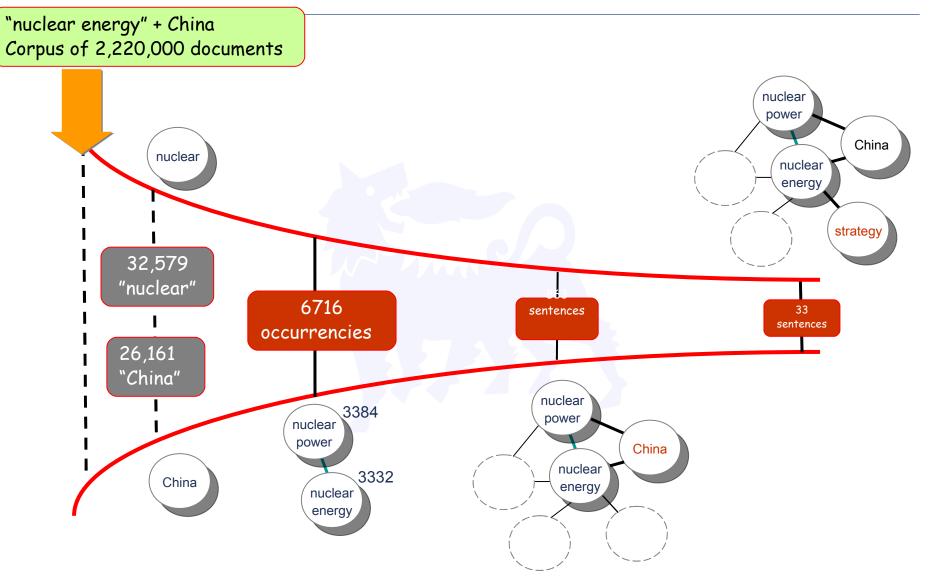






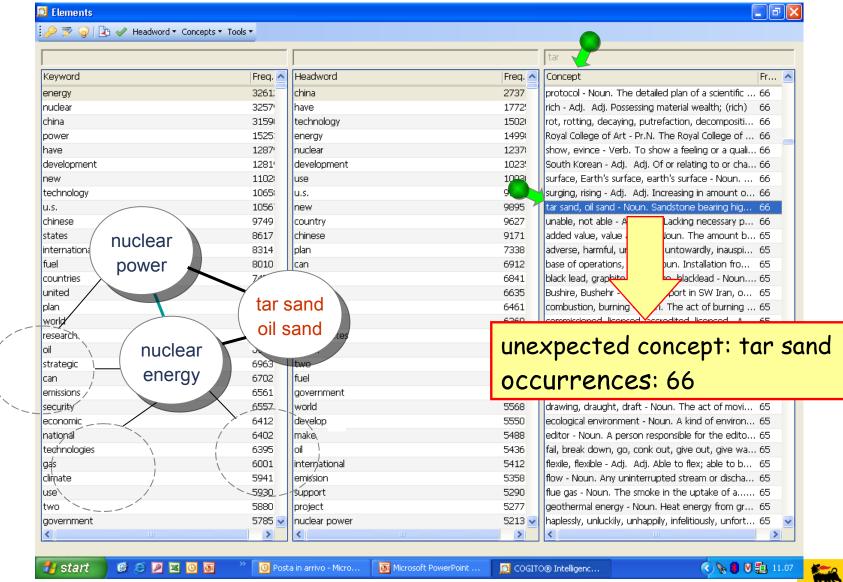
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#### The virtuous funnel: from collection to connection

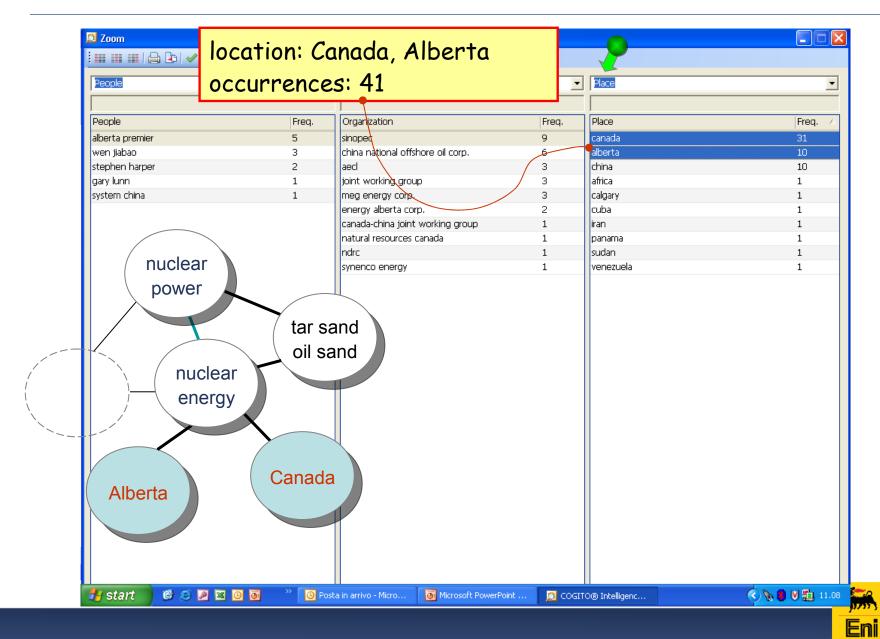


#### Serendipity, maybe

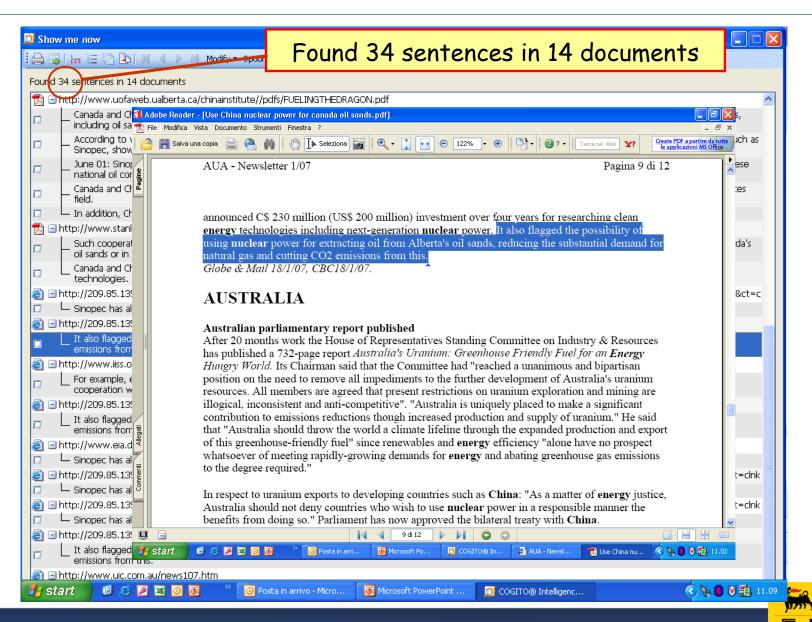








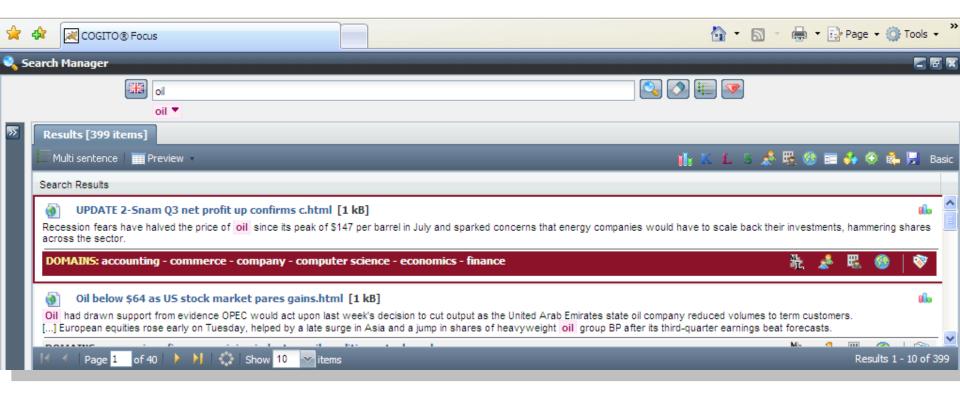




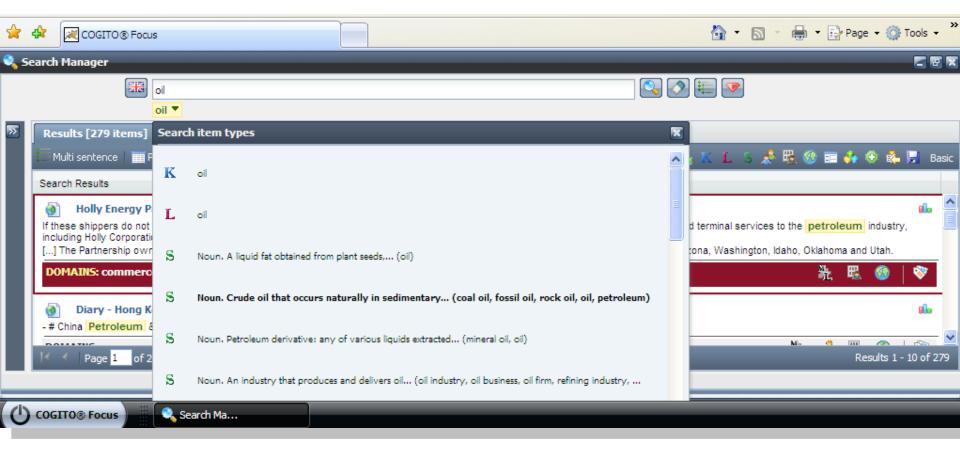
#### The knowledge funnel

"nuclear energy" + China Corpus of 2,220,000 documents 32,579 6716 34 66 sentences sentences "nuclear" occurrencies nuclear nuclear power power 3384 Tar sand nuclear Tar sand nuclear power nuclear energy energy 3332 nuclear nuclear Canada energy Alberta

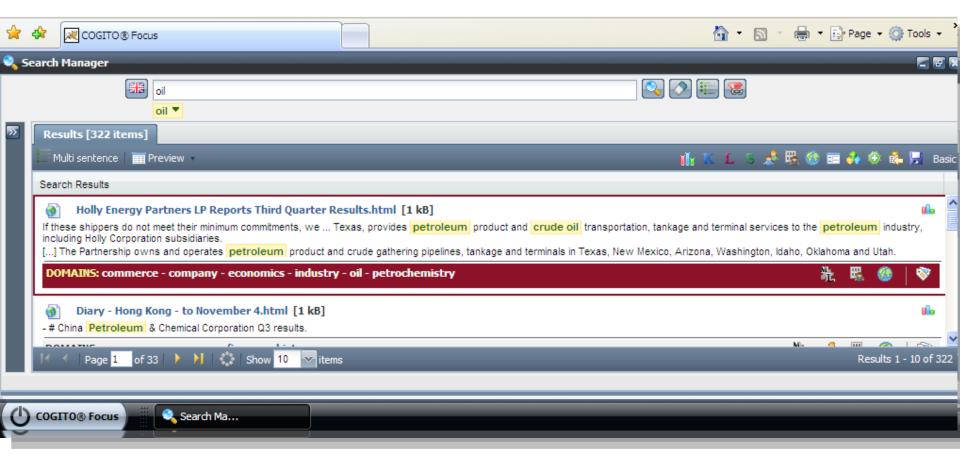
#### Oil as keyword = 399 results



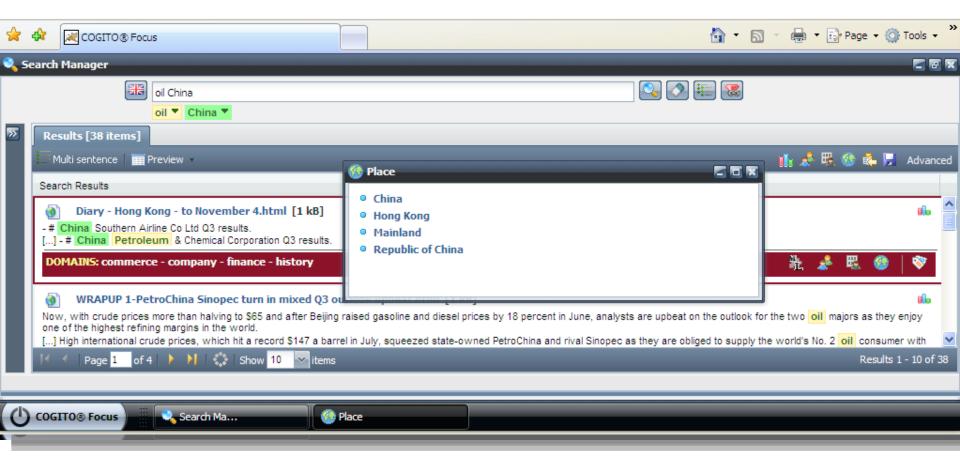
#### Oil as concept = 279 results

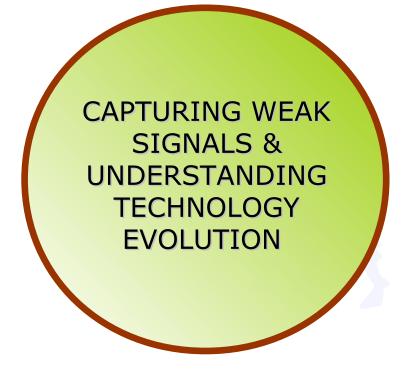


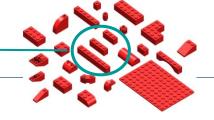
#### Oil as a semantic concept = 322 results



#### Oil as a semantic concept & objects = 38 results







# Playing with a very popular "trio"

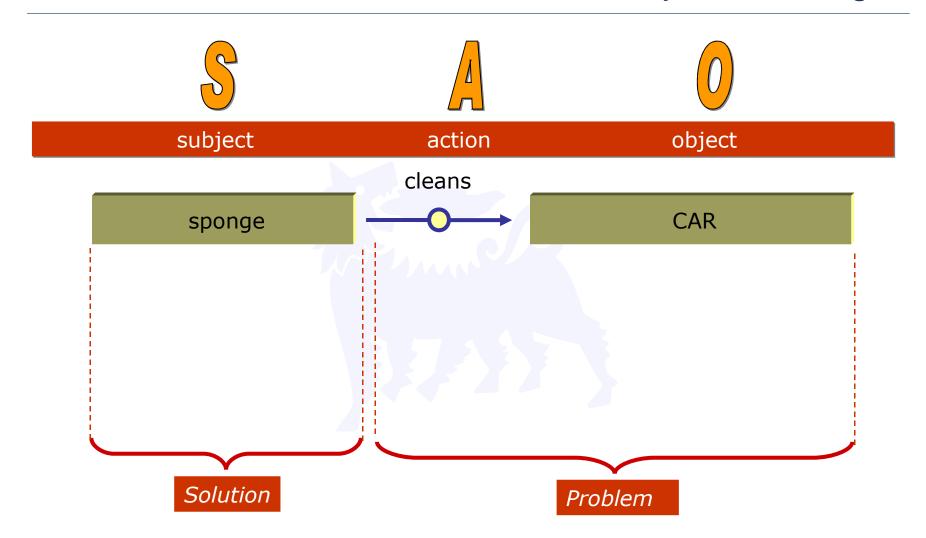
S ubject

A ction

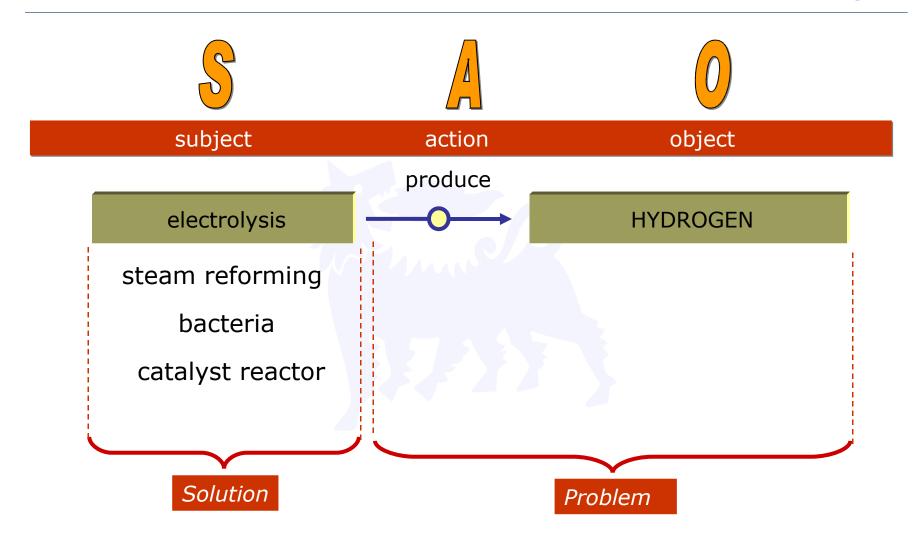
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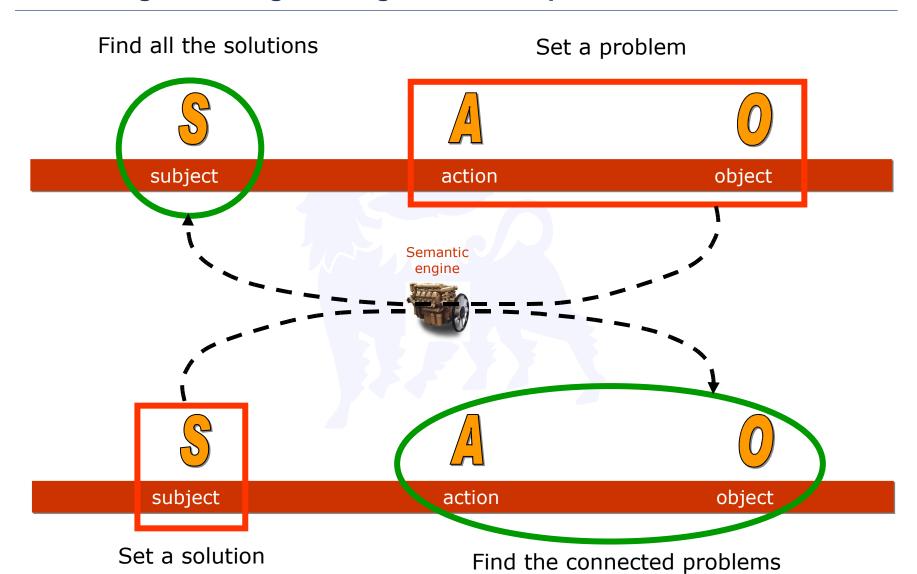
#### SAO structure identification can boost technical problem solving



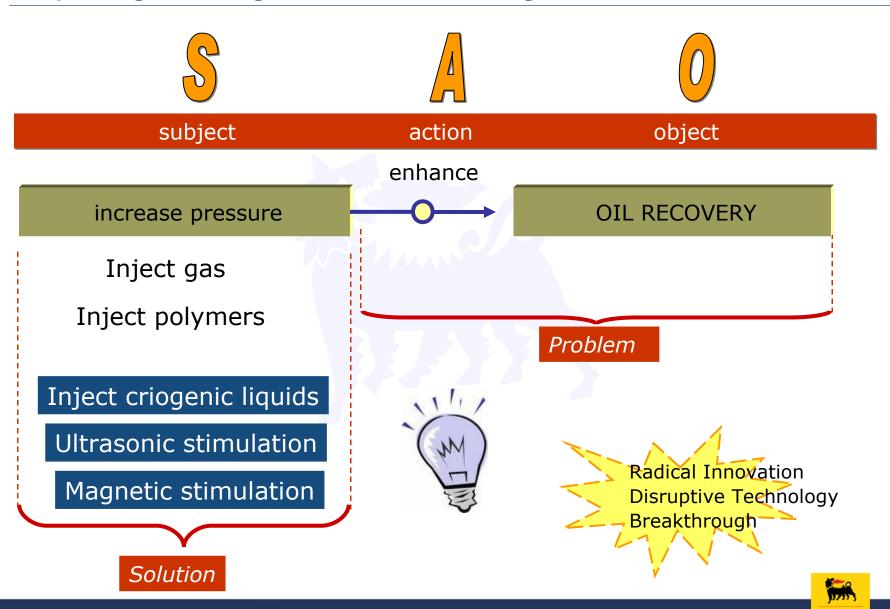
#### SAO structure identification can boost technical problem solving



#### Extracting knowledge through semantic queries on SAO's



#### Capturing weak signals of "breakthrough"



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# avoid high cost



- of wasting effort on poor content
   ✓ early selection of high quality information without "reading" text
- of not finding information
  - ✓ management of unstructured information
- of unnecessary re-creation of content
  - ✓ because you can "know what you know"



Thank you